

# USCHI BOARD OF DIRECTORS' MEETING

## FACE TO FACE

USCHI Office Hutchinson KS  
Monday December 6<sup>th</sup> 2010

The USCHI Board of Directors held their regular monthly meeting face to face at the U.S. Custom Harvester's corporate office Hutchinson, Kansas. President Tracy Zeorian called the meeting to order at 8:57am CDT. Those present were Vice President Kent Braathen, Secretary Taff Hughes, Treasurer Jon Orr, board members Kirk Grove, Roger Sammons and Dean Karau. Also present were Operations Manager Pam Shmidl, member Glen Jantzen, Steve Shepherd board advisor was absent.

**Agenda** was reviewed by all present, and with the addition of Ag Connect under old business, Roger made a motion to approve Dean seconded, motion carried.

**Minutes** of the November 9<sup>th</sup> meeting were revised, and after misspelling corrections were discussed, Jon motioned to approve corrected minutes, Dean seconded, motion carried.

**Treasurer's Report** was reviewed. Kent made motion to approve Kirk seconded.

## OLD BUSINESS

### **Safety Video**

Jon reported filming should take place January or early February, Jon was having some difficulty getting firm commitments for help, might need help script writing. Filming will take place at the Case IH facilities in Des Moines, Iowa. Tracy, Kent and Jon will meet with Conrad Weaver producer later this week in Washington DC.

Tracy said Mike Barnett from John Deere is willing to assist so it's not all Case equipment. Case is ok with having another manufacturer's equipment in their building. Taff and Dean volunteered their help.

### **Scholarship**

Roger reported talking with Wendy Hughes scholarship board chairperson. Roger asked for deadline of any changes needing to be made be extended until January board meeting as Wendy has suffered some health issues, board was in agreement. There was discussion and comments that scholarship recipients should attend annual convention. Scholarship funds were discussed and have grown from \$107,839 to \$131,758 as of October 29<sup>th</sup> 2010. Board talked about maintaining the \$100,000 as policy has been plus a safety cushion, Jon motioned in 2011 board offers six scholarships in the amount of \$1500 each, Roger seconded motion carried unanimously.

Meeting adjourned at 9.30 am  
Meeting reconvened at 9:37am

### **Go Wichita CVB**

John Rolfe from the Wichita Kansas Visitor and Convention Bureau along with Jacob House of the Century II Convention Center and a delegation of other personnel were present to present to the board a proposal and an overview of their facilities in order to attract our annual convention to Wichita, there was much discussion as the facility is perfect but timing is off and unable to have us on the first weekend of March due to a long time commitment, but did offer a very enticing deal for changing dates, no motion was made by the board, general feeling being not very easy to change dates.

### **Investments**

Darren Wicks of Edward Jones was present to go over the financial investments the organization has, he was very pleased to announce we gained greatly in the last year averaging 10.26% on the general fund and 12.75% on the scholarship. Darren was asked to present this information at the annual convention and gladly accepted.

Next Darren suggested the board look at changing both accounts into an advisory solutions account, a higher quality account managed by a board of thirteen people and better protection. After discussion Jon moved to have Darren Wicks move both accounts into advisory solutions accounts, Dean seconded, motion carried.

### **Vendor Of The Year**

Board discussed several nominations for this honor and voted on a vendor to be announced at the annual convention in March.

### **Hall Of Fame**

Pam reported on one application being received at the office, board of directors agreed on it being a very worthy one.

### **Combine Clinic Contest**

There was discussion of better ways to handle name collecting, nothing was found on the use of bar code scanners as previously discussed. It was also stated the combine clinics are now well attended but the annual business meeting suffers greatly in attendance. It was discussed to move the registration reimbursement incentives from combine clinic attendance to the annual business meeting attendance. Jon so moved, Dean seconded, motion carried.

Meeting adjourned at 11:58am for lunch,  
Meeting reconvened at 1:29pm

### **Aq Connect**

Taff opened discussion for booth staffing, and discussion moved on to giveaways. Pam will have 100 magazines and the USCHI banner shipped to Jon as he will drive down, she will order some pens and can koozies.

## **NEW BUSINESS**

### **BOD Nominees**

There were several persons that had shown interest in running for board positions, Jon Orr will re-run for his position as will Kirk Grove, others that Pam will contact are Glen Jantzen {forage}, Monty Dunn, Travis Carlson, Tristan Schwartz, Vice President and President will remain in office unless there are nominations from the floor.

### **Committee updates**

For individuals that have shown interest in being on different committees, from the surveys at last convention and membership renewals there will be meetings set up during convention.

### **Bylaw Review**

Everything looks good no changes necessary.

### **Board Policy Review**

In the board policy manual there was found several wordings that need changed, legislative committee, safety committee.

### **Adjourn**

At 5:06 pm CDT Kirk moved to adjourn the meeting, Dean seconded.  
Next meeting will be January the 11<sup>th</sup> 2011 at 8:30 am.